ORBIS

Creative solutions, Expertise YOU can trust

CHINA • HONG KONG • PHILIPPINES • SINGAPORE • THAILAND

WHO ARE WE?

EXCELLENCE | INTEGRITY | LOYALTY | RESPONSIBILITY

ORBIS is a network of consulting firms that provides support to companies that want to develop in Asia.

Established in 2006, Orbis was born when several service providers from complementary industries from all around Asia decided to gather their expertise with one goal in mind; to deliver to their clients a comprehensive consulting service.

Founded by local and international entrepreneurs, ORBIS is made up of more than 70 specialists including accountants, lawyers, business consultants, financiers, recruiters and auditors; all experts in their local norms and practices, each working within the scope of their respective professional ethics.

Orbis assists its clients in 5 countries: China, Hong Kong, Thailand, Singapore, Philippines and at times, even beyond.

KEY FIGURES IN 2015

Offices in **5** countries

2,5 m€ volume of business

More than **70** consultants

More than **350** customers

More than **100** companies incorporated

ORBIS' VISION

Orbis' vision is to provide its clients with the comfort and security they need to fully focus on their business development, particularly in an unfamiliar environment.

More than just a service provider, Orbis works closely with its clients, as a reliable partner, managing all strategic, administrative and regulatory issues on their behalf.

This is why Orbis comes highly recommended by numerous investment funds.

A FEW REFERENCES

Splendia,

a market place for luxury hotel bookings, founded in January 2004, raised funds from Alven Capital (2MEUR) and then CA Private Equity (3MEUR) before establishing offices in Miami and Hong Kong. Executives decided to base all of their commercial activity including every legal, fiscal and administrative procedure implied in Hong Kong.

This important strategic decision was made possible **thanks to the support of Orbis who, as a multi-disciplinary partner, advised, incorporated and established Splendia in Hong Kong.**

Thanks to the strategic delegation of important decision making matters, Splendia has been able to fully focus on its commercial restructuring.

MobPartner,

an online platform that helps connect publishers with targeted advertisers, was founded in 2008. MobPartner raised 2,5 MEUR in 2001 from Alven Capital and Newfund before it was bought for 52 MEUR in 2015 by a Chinese company (Cheetah Mobile).

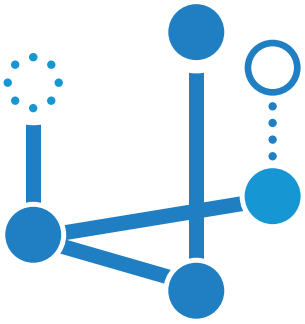
In order to establish its presence in Asia, **Orbis has been entrusted the responsibility of setting up its China operations through Hong Kong** as well as **incorporating, hosting, coordinating and administrating these new entities.**

Hera Capital

is a Singapore investment fund, targeting the South-East Asia mid-cap market.
This fund regularly invests in the region, particularly in Thai companies, and requested Orbis' competent advice in terms of **foreign investments regulation** as well as **support regarding local funding requirements.**

OUR SERVICES

Through their wide range of services, the goal of the ORBIS team is to bring confidence and security for full back-office issues in order for their clients to be able to dedicate their focus to development with peace of mind.



IMPLEMENTATION PROJECTS

- Implementation scheme validation
- Structure(s) establishment
- Reorganization and Restructuring

PERFORMANCE OPTIMISATION AND RISK MANAGEMENT

- Intellectual Property
- Business law
- Contract law
- Business consulting
- Treasury Management
- Management control

STRATEGY

- Financing
- Company evaluation
- Financial analysis

BACK OFFICE SUPPORT

- Legal and administrative services
- Company hosting
- Accounting
- Financial Audit and/or Audit Coordination
- Reporting
- Payroll services
- Recruitment
- Visa application
- Office search

THE INVESTOR, THE COMPANY AND ORBIS

The investor takes shareholdings in a high potential company.

The high potential **company** quickly develops in new markets.

Orbis advises, supports and assists the company to structure itself in order to enable focus on development while expanding further into Asia; the key to the company's success.

In this manner, **Orbis** ensures the company does not get caught up dealing with areas of expertise they are not familiar with, whilst keeping in line with the company's interests, and as a consequence the interests of the **investor.**

"ORBIS optimizes development and makes business management easier in order to secure investment."

CONTACTS

Benjamin **DELOISON**

Unit C, 8/F, King Palace Plaza - No. 55 King Yip Street,
Kwun Tong, Kowloon,
HONG KONG

Tel. : + 852 3426 7186
Fax : + 852 3585 1443
Email : benjamin@orbis-alliance.com